Condensed Interim Financial Information (Un-audited) For the half year ended 31 December 2017





Pak-Gulf Leasing Company Limited



Board of Directors

Mr. Sohail Inam Ellahi Brig. Naveed Nasar Khan (Retd) Mr. Pervez Inam Mr. Fawad Salim Malik Mr. Shaheed H. Gaylani Mr. Rizwan Humayun Lt. Col. Saleem Ahmed Zafar (Retd) Mr. Ismail H. Ahmed Mr. Mahfuz-ur-Rahman Pasha

Company Secretary

Ms. Mehreen Usama

Audit Committee

Mr. Ismail H. Ahmed Mr. Rizwan Humayun Brig. Naveed Nasar Khan (Retd) Mr. Shaheed H. Gaylani Mr. Pervez Inam

Human Resource and Remuneration Committee

 Mr. Pervez Inam
 Chairman

 Brig. Naveed Nasar Khan (Retd)
 Vice Chairman

 Mr. Sohail Inam Ellahi
 Member

 Lt. Col. Saleem Ahmed Zafar (Retd)
 Member

Senior Management

Mr. Mahfuz-ur-Rahman Pasha Lt. Col. Saleem Ahmed Zafar (Retd) Mr. Khalil Anwer Hassan Lt. Col. Farhat Parvez Kayani (Retd) Mr. Afzal-ul-Haque

Ms. Mehreen Usama Ms. Farah Farooq Major Arifullah Lodhi (Retd) Mr. Ayaz Latif

Credit Rating Agency

JCR-VIS Credit Rating Company Limited

Entity Rating

- A- (Single A Minus) for Medium to Long Term
- A-2 (A-Two) for Short Term
- Outlook Stable

Chief Executive Officer Chief Operating Officer General Manager Sindh General Manager Punjab Deputy COO & Senior Manager Risk Chief Financial Officer Head of Audit Manager IT Company Information

Auditors

Chairman

Director

Director

Director

Director

Director

Chairman

Member

Member

Member

Vice Chairman

Vice Chairman

Executive Director

Chief Executive Officer

M/s. BDO Ebrahim & Co. Chartered Accountants 2nd Floor, Block C, Lakson Square Building No. 1 Sarwar Shaheed Road Karachi-74200

Legal Advisors

M/s. Mohsin Tayebaly & Company 2nd Floor, Dime Centre, BC-4, Block # 9, Kehkashan, Clifton, Karachi. Tel # : (92-21) 111-682-529 Fax # : (92-21) 35870240, 35870468

Shariah Advisor

Mufti Muhammad Ibrahim Essa

Bankers

Islamic bank Albaraka Bank (Pakistan) Limited Conventional banks Askari Commercial Bank Limited Bank Al-Falah Limited Bank Al Habib Limited Bank of Punjab JS Bank Limited National Bank of Pakistan Silkbank Limited Soneri Bank Limited

Registered Office

UNIBRO House Ground and Mezzanine Floor Plot No. 114, 9th East Street, Phase I DHA, P.O.Box # 12215, Karachi-75500 Tel #: (92-21) 35820301, 35820965-6 (92-21) 35824401, 35375986-7 Fax #: (92-21) 35820302, 35375985 E-mail: pgl@pakgulfleasing.com

Branch Office

202, 2nd Floor, Divine Mega II, New Airport Road, Lahore Tel #: (92-42) 35700010 Fax #: (92-42) 35700011

Share Registrar / Transfer Office

THK Associates (Pvt.) Limited 1st Floor, 40-C, Block 6, P.E.C.H.S., Karachi Tel # : (92-21) 111-000-322 Fax # : (92-21) 34168271



Mission Statement

The Company will:

- Aim to gain the confidence of all its stakeholders by earning a credible reputation for being an innovative enterprise that is prepared to change in the best interests of its stakeholders.
- Continually monitor structural changes in the various sectors of the economy, and accordingly alter the Company's business strategy to benefit from the emerging opportunities.
- Focus on changing customer needs and strive to improve tangible and intangible returns to its customers by providing service and satisfaction at par with the best in the industry, which would be reflected in prompt risk evaluation and facility disbursement procedures and practices.
- Consciously share, and remain part of all initiatives by the leasing industry to play a positive role in the evolution of small and medium size enterprises to expand the country's industrial base and support economic growth, higher employment and a better future for all.



Directors' review of Operating results First Half 2017-18

Dear Shareholders,

The Directors of your Company are pleased to present before you the Financial Statements of your Company for the half year of the current financial year ended on December 31, 2017. They are equally pleased to share with you the fact that despite the challenging economic conditions prevailing in the country, the overall performance of your Company remained highly satisfactory during this period. Moreover, even in the face of the tough competition offered by commercial banks and NBFIs sponsored by banks, having access to cheaper funds, and increased cost of doing business, your Company has been able to maintain its profitability. Your directors being conscious of their responsibilities and in their unrelenting pursuit of perfection and excellence are determined to ensure that better results are obtained in future.

Your Company earned a Total Revenue of Rs. 89.41 million, for the half year ended on December 31, 2017. This reflects an increase of 16.98%, over the Total Revenue of Rs. 76.43 million posted, in the first half of the Financial Year 2016-17. With reference to expenses incurred during the half year there was an inflation-based increase in operating expenses and a rise in Finance Cost due to increased utilization of available finance facilities, as compared to the corresponding figures for the half year ended December 31, 2016. Further during the half year ended December 31, 2017 the Company had to charge provision of Rs. 2.88 million for non-performing lessees. Despite the increase in administrative expenses and financial cost, the Company's Profit before Taxation for the half year ended December 31, 2017, amounted to Rs. 27.52 million, when compared with the Profit before Taxation of Rs. 6.04 million, earned in the corresponding period of the previous year. Net Profit after Tax for the half year ended December 31, 2017, amounted to Rs. 2.85 million as compared to Rs. 4.76 million, for the corresponding period of the previous year. Net Profit after Tax for the corresponding period of the ast Financial Year 2016-17 due to increase in tax charge for the period.

The Shareholders Equity of your Company amounts to Rs. 565.561 million, as at December 31, 2017 while Earning per Share for the half year ended December 31, 2017 stands at Rs. 0.11 per share.

In January 2018, JCR-VIS Credit Rating Company Limited has re-affirmed the Medium to Long-term Entity Rating of your Company at A- (Single A Minus), and the Short-term Rating at A-2 (A-Two) and have graded the Outlook of your Company as "Stable".

Your Directors, in their capacity as your representatives for overseeing the performance of your Company, would like to place on record their appreciation for the services rendered and the dedicated efforts made by the Management Team and indeed by all staff members of your Company, towards obtaining the positive results placed before you, notwithstanding the testing market conditions. We expect the management and staff of PGL, not only to maintain, but enhance their positive stance and make every effort towards improving further the quality of their services to your Company's clients and the image of your Company in the financial services sector of Pakistan.

The Directors acknowledge, with thanks, the cooperation and guidance extended to your Company by the Securities and Exchange Commission of Pakistan (SECP), Pakistan Institute of Corporate Governance (PICG) and other regulatory authorities. Their role is critical in developing the financial services sector and it is hoped that these agencies would continue to strengthen this sector, by taking appropriate measures for its betterment.

In the end, we would like to thank you, our valued Shareholders, as well as PGL's customers and bankers, for the valuable support given by them to PGL. We look forward to reinforcing and building further a mutually beneficial and cordial relationship between PGL and all its stakeholders.

Chairman

Chief Executive Officer

Karachi: 26 February 2018



کا ٹل احرام صحص یافتگان 7 پکی سخ از میٹر دوجود مالی سال کی ششاہی، جزکہ 31 دسر 2017 کوئٹم ہوتی ہے کے الیانی کوڈارے انتہائی سرت سے ماتھ کی بوٹی کرتے ہیں کہ ملک سے موجود معاق حالات میں آپکی کھڑی کا کر رڈی اس ششاہی میں کپایت ہی اور یا بیٹی اور انتہائی سرت سے ماتھ کی بوٹی کر کر پیکس اور ان حاص ہے، کی طرف سے ہوسے متابلہ دیا، کیکھران اور دلی کار سائن ان شار کہ ہے سے ان اور دوم تم شے پر کار دلی ایکس اور ان در ان دلی تکہ ہونے سے با دچوڈ کے لاڑ کیزوا بی اور دلیاں کیوس اور اور خوب سے برتی اور دوم تم شے پر کار اور کہ ہوتی کہ اور اور کم اور اور اور اور اس

آ كي كينى ت شيتر مولارزكما يكوّل (Equity) 31 دمبر 2017 كو 565.561 طين روب موكّل ب يجبك موجوده مالى سال كى ششماى كافى شيتر منافع 0.11 روب فى شيتر ب-

جنور کا 2018 ش UR-VIS کر فیف دینگ کمنی المینشر نے کمنی کی شیسی رینگ کا دوبارہ احادہ کرنے کے بعد درمیاند سے طول المیعاد کے لئے - Aرینگ، اود محضر مدت کی رینگ 2-A برقرار رکھی ہے اور کمنی کے تکدہ ارکانت کو تحکم قرار دیا کہا۔

آ کے ڈائر کیز ہوکہ کے لیے موٹرے کے میٹرے سے کم کی کا کار کروگی کو کیدر بی وہ انظام یہ کا تو اف کرتے میں اورا نظام یہ نے شبت متائع حاص کرنے کیلے جماعتک محت کی بہال کو سراح میں روہ فائض ادکیٹ کے مشکل حالات کیا اور دامید رکھے ہیں کہ انظام یہ اور ملکہ میں میں وہ وروں سال کو بر ارکھن کے بکہ اسکوس بیرترتی کی طرف کا سزن کریں گے اورا پی انہا میٹ کو شبق کسی ارض کا بھی خدمات میں کرنے اور کہ کی کمکن کو کہتر دیا نے میں برور محاول کا میں کے بل

کچنی کے ڈائریکڑ SECP, PICG اورد در سرنگولیزی اداروں نے جود بنمانی *ا*فتادن آ کی کمیٹن کے ساتھ کیا ہے دصرف امکا حتراف بکڈ کمر بیچی اداکر ٹے ہیں۔ان اداروں کا کردار الی شیسے ک بہتر بنانے عمل نہایت ایم رہا ہے۔امیدی جاتی ہے کہ بیٹما مادار سے تقتم میں کی انتظافہ اکر کے ہوتا کہ تھا ورہتر بنا تیتھے۔

آ ٹریں ہمانے تمام قائل احرام صص یافظان دہلول کچن کے صارفین اودیکٹر توکیخن کے ساتھ انج یم پورتعاون پران کاشکر بیادا کرتے ہیں۔ اس کے ساتھ اس بات کی بھی امید دکھتے ہیں کہ ہمارے شراکت داروں ادر کچنی کے درمیان جو معبوط دوابدا ور باہم مذیداد دیڈ گلوا تھا تھا تھا تا ہم ان کھا میں بیاضاف ہوتا ہے گا۔

چف ایگزیکیلو آفسر

چيئرمين

كراچى

26 فروري 2018

Auditor's Review Report First Half 2017-18



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INDEPENDENT AUDITOR'S REPORT ON REVIEW OF CONDENSED INTERIM FINANCIAL INFORMATION TO THE MEMBERS

Introduction

We have reviewed the accompanying condensed interim balance sheet of Pak-Gulf Leasing Company Limited ("the Company") as at December 31, 2017 and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim statement of cash flows, condensed interim statement of changes in equity and notes to the accounts for the half year then ended (here-in-after referred as the "interim financial information"). Management is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this interim financial information based on our review.

Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of Interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information as at and for the half year ended December 31, 2017 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

Other matter

The figures for the quarters ended December 31, 2017 and December 31, 2016 in the condensed interim profit and loss account and condensed interim statement of comprehensive income have not been reviewed and we do not express a conclusion on them.

KARACHI

DATED: 2 6 FEB 2018

-JC.

CHARTERED ACCOUNTANTS Engagement Partner: Zulfikar Ali Causer

BDO Ebrahim & Co. Chartered Accountants

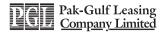
BOD Ebrahim & Co., a Pakistan registered partnership firm, is a member of BDD international Limited, a UK company limited by guarantee, and forms part of the international BDD network of independent member firms.

CONDENSED INTERIM BALANCE SHEET

AS AT 31 DECEMBER 2017

	Note	(Un-audited) 31 December 2017	(Audited) 30 June 2017
ASSETS		Rupee	s
Current Assets Cash and bank balances Short term investments Other receivables - net Ijarah rental receivable Advance to employees Accrued mark-up / return on investments Prepayments	6 7 8	17,203,387 44,876,943 3,919,940 546,492 96,915 1,035,082 1,387,361	63,565,215 39,299,748 3,150,904 679,544 264,244 1,532,755 2,467,086
Current portion of net investment in finance lease Current portion of diminishing musharaka receivable Current portion of long term investments Taxation - net	9 10	532,322,068 2,291,335 15,997,784 619,677,307	493,818,998 5,001,865 7,475,847 617,256,206
Non-current assets Net investment in finance lease Diminishing musharaka receivable Long-term investments Long-term deposits Investment property Property, plant and equipment Intangible assets	9 10 11 12	1,349,993,125 16,772,665 6,169,523 300,460 138,996,000 46,664,226 <u>1,580,528,595</u>	1,315,937,678 22,165,398 300,460 138,996,000 54,951,220 1,654,375 1,534,005,131
Total assets		2,180,205,902	2,151,261,337
LIABILITIES Current liabilities Trade and other payables Accrued mark-up Taxation - net Certificates of investment Short term borrowings Current portion of long-term loan Current portion of advance rental against Ijarah financing Current portion of long term deposits	13 14 15	23,349,528 18,274,477 23,698,096 364,640,193 232,662,285 16,666,668 5,557,932 79,565,125 764,414,304	24,186,557 12,435,449 404,130,173 189,523,769 16,666,668 5,864,522 67,054,287 719,861,425
Non-current liabilities Long-term loan Long-term deposits Advance rental against Ijarah leasing Deferred taxation - net	15	12,499,997 563,743,188 5,957,622 174,529,603 756,730,410	20,833,331 545,858,457 8,736,588 180,014,446 755,442,822
Total liabilities NET ASSETS		<u>1,521,144,714</u> 659,061,188	1,475,304,247 675,957,090
FINANCED BY Authorised share capital 50,000,000 ordinary shares (June 2017: 50,000,000 ordinary shares) of Rs. 10 each		500,000,000	500,000,000
lssued, subscribed and paid up capital Reserves		253,698,000 313,495,941	253,698,000 329,676,712
Surplus on revaluation of available-for-sale investment	s	567,193,941 2,637,751	583,374,712 3,352,882
Surplus on revaluation of operating fixed assets - net of tax		569,831,692 89,229,496 659,061,188	586,727,594 89,229,496 675,957,090
Contingencies & Commitments	16		

Chief Executive Officer	Director	Chief Financial Officer



CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR HALF YEAR AND QUARTER ENDED 31 DECEMBER 2017

	Note	Half year ended		Quarter	ended
		31 December		31 Dec	ember
		2017	2016	2017	2016
INCOME Income from leasing operations	17	82,335,053	69,771,619	40,299,854	36,522,530
OTHER OPERATING INCO	ME				
Return on investments Other income		2,554,570 4,518,912 7,073,482 89,408,535	2,537,099 4,122,221 6,659,320 76,430,939	1,228,742 2,259,456 3,488,198 43,788,052	1,372,740 2,060,669 3,433,409 39,955,939
OPERATING EXPENSES Administrative and operating expenses Finance cost Operating profit before provision	18 19	36,092,793 22,919,871 59,012,664 30,395,871	40,233,937 15,417,729 55,651,666 20,779,273	18,043,219 12,426,836 30,470,055 13,317,997	19,991,834 8,140,510 28,132,344 11,823,595
Provision for potential lease losses Profit / (loss) before taxatio	on	(2,880,335) 27,515,536	(14,743,140) 6,036,133	(2,880,335) 10,437,662	(14,743,140) (2,919,545)
Taxation - current - deferred		(30,153,804) 5,484,847 (24,668,957)	(24,705,947) 23,433,413 (1,272,534)	(21,847,279) 4,836,204 (17,011,075)	(8,034,781) 7,563,318 (471,463)
Profit / (loss) after taxation		2,846,579	4,763,599	(6,573,413)	(3,391,008)
Earning / (loss) per share - basic & diluted		0.11	0.19	(0.26)	(0.13)

Chief Executive Officer	Director	Chief Financial Officer
	_	

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE HALF YEAR AND QUARTER

ENDED 31 DECEMBER 2017

	Half year ended		Quarte	r ended
	31 Dece	31 December		cember
	2017	2016	2017	2016
		Rupee	es	
Profit / (loss) after taxation	2,846,579	4,763,599	(6,573,413)	(3,391,008)
Other Comprehensive Income				
Items that may be reclassified subsequently to profit and loss account				
Unrealised gain / (loss) on revaluation of available- for-sale investment	(715,131)	1,215,777	(312,768)	762,915
Total Comprehensive income / (loss) for the period	2,131,448	5,979,376	(6,886,181)	(2,628,093)

Surplus arising on revaluation of property, plant and equipment has been reported in accordance with the requirements of the repealed Companies Ordinance, 1984 in a separate account below equity.

Chief Executive Officer	Director	Chief Financial Officer



CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE HALF YEAR ENDED 31 DECEMBER 2017

Half year ended

Note

No	te 31 De	ecember
	2017 Rup	2016
CASH FLOW FROM OPERATING ACTIVITIES		
Profit before taxation	27,515,536	6,036,133
Adjustments for :	44 204 528	10 700 557
Depreciation	11,391,528	19,739,557
Amortisation of (discount) / premium on long term investments -	net (40) 21.779	16,149 74,901
Amortisation of intangible asset Finance cost	22,919,871	15,417,729
Loss on disposal of fixed assets	22,919,071	2,383
Provision for potential lease losses	2,880,335	14,743,140
Provision for potential lease losses	37,213,473	49,993,859
Operating profit before working capital charges	64,729,009	56,029,992
Movement in working capital		
(increase) / decrease in current assets		
Other receivables - net	(769,036)	118,814
Advances to employees	167,329	(200,528)
Accrued mark-up / return on investments	497,673	165,476
ljarah rental receivable	133,052	(6,898)
Prepayments	1,079,725	1,326,672
	1,108,743	1,403,536
(Decrease) / increase in current liabilities		
Trade and other payables	(837,029)	3,367,607
Cash generated from operations	65,000,723	60,801,135
Finance cost paid	(17,080,843)	(12,428,035)
Taxes refunded - net	1,020,139	719,110
Deposits received from lessees - net	30,395,569	11,086,500
Advance rental (Ijarah) from lessees - net	(3,085,556)	(4,068,198)
Increase in diminishing musharaka receivable	(19,064,000)	-
(Decrease) / increase in net investment in finance lease	(75,438,852)	27,129,028
Net cash (used in) / generated from operating activities	(18,252,820)	83,239,540
CASH FLOW FROM INVESTING ACTIVITIES		
Additions in property, plant and equipment	(3,104,534)	(683,000)
Short-term investments-net	(6,292,326)	(5,796,934)
Long-term investments-net	5,000,000	-
Net cash flow used in investing activities	(4,396,860)	(6,479,934)
CASH FLOW FROM FINANCING ACTIVITIES		
(Repayment) of / proceeds from certificate of investments - net	(39,489,980)	34,580,331
Dividend paid	(19,027,350)	(12,684,900)
Long-term loan - net	(8,333,334)	45,833,333
Net cash (used in) / generated from financing activities	(66,850,664)	67,728,764
Net (decrease) / increase in cash and cash equivalents	(89,500,344)	144,488,370
Cash and cash equivalents at beginning of the period	(125,958,554)	(143,558,426)
Cash and cash equivalents at the end of the period 20	0 (215,458,898)	929,944

Chief Executive Officer	Director	Chief Financial Officer

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE HALF YEAR ENDED 31 DECEMBER 2017

		Reserves			Surplus / (deficit)		
	Issued,	Capi	tal	Revenue	_	on revaluation	Total
	subscribed and paid up Capital	Statutory reserve	Reserve for issue of bonus shares	Unappro- priated profit	Sub Total	of available-for- sale investments	equity
				Rupees			
Balance as at 1 July 2016 Final dividend for the year ended	253,698,000	69,745,972	4,402,000	219,050,003	293,197,975	2,343,445	549,239,420
June 30, 2016 @ Rs. 0.5 per shar Total comprehensive income	е -	-	-	(12,684,900)	(12,684,900)	-	(12,684,900)
for the period ended 31 Dec. 2016 Profit after taxation				4,763,599	4,763,599		4.763.599
Other comprehensive income				1,1 00,000	1,100,000		1,100,000
Surplus on revaluation of available-for-sale investment				4.763.599	4.763.599	1,215,777	1,215,777
Transfer from surplus on revaluation of property, plant and equipme to unappropriated profit - net o				.,,	.,,	.,,	-,
deferred tax	-	-	-	2,087,428	2,087,428	-	2,087,428
Transfer to statutory reserve	-	952,720	-	(952,720)	-	-	-
Balance as at 31 Dec. 2016	253,698,000	70,698,692	4,402,000	212,263,410	287,364,102	3,559,222	544,621,324
Balance as at 1 July 2017	253,698,000	79,161,214	4,402,000	246,113,498	329,676,712	3,352,882	586,727,594
Final dividend for the year ended 30 June 2017 @ Rs.0.75 per share		-	-	(19,027,350)	(19,027,350)	-	(19,027,350)
Total comprehensive income for the period ended 31 Dec. 2017							
Profit after taxation Other comprehensive income	-	-	-	2,846,579	2,846,579	-	2,846,579
Surplus on revaluation of available-for-sale- investment	_	_	-	_		(715,131)	(715.131)
		-	-	2,846,579	2,846,579	(715,131)	2,131,448
Transfer to statutory reserve	-	569,316	-	(569,316)	-	-	-
Balance as at 31 Dec. 2017	253,698,000	79,730,530	4,402,000	229,363,411	313,495,941	2,637,751	569,831,692

Chief Executive Officer	Director	Chief Financial Officer



NOTES TO CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE HALF YEAR AND QUARTER ENDED 31 DECEMBER 2017

1. STATUS AND NATURE OF BUSINESS

- 1.1 Pak-Gulf Leasing Company Limited ("the Company") was incorporated in Pakistan on December 27, 1994 as a public limited company under the repealed Companies Ordinance, 1984 (now Companies Act, 2017) and commenced its operations on September 16, 1996. The Company is principally engaged in the business of leasing and is listed on Pakistan Stock Exchange Limited. The registered office of the Company is situated at UNIBRO House, Ground and Mezzanine Floor, Plot No. 114, 9th East Street, Phase-1, Defence Housing Authority, Karachi.
- 1.2 Regulation 4 of Non-Banking Finance Companies and Notified Entities Regulations, 2008 (NBFC Regulations 2008) requires an existing deposit taking leasing company to maintain, at all times, minimum equity of Rs. 500 million. The equity of the Company as at December 31, 2017 is Rs. 565.561 million which is Rs. 65.561 million in excess of the minimum equity requirement.

2. BASIS OF PREPARATION

2.1 Statement of compliance

This condensed interim financial information of the Company for the half year ended December 31, 2017 has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and Islamic Financial Accounting Standard -2 Ijarah (IFAS - 2) issued by the Institute of Chartered Accountants of Pakistan (ICAP) and provisions of and directives issued under the repealed Companies Ordinance, 1984, Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Regulations). In case where requirements differ, the provisions of and directives issued under the repealed Companies or Under the repealed Companies (Pakistan Companies). In case where requirements differ, the provisions of and directives issued under the repealed Companies Ordinance, 1984, NBFC Rules and NBFC Regulations, shall prevail.

This condensed interim financial information of the Company has been prepared in accordance with the provisions of the repealed Companies Ordinance, 1984 as per the directive of Securities and Exchange Commission of Pakistan (SECP) issued vide Circular No. 23 dated October 04, 2017 and subsequently clarified by Institute of Chartered Accountants of Pakistan through their Circular No. 17 dated October 06, 2017.

- 2.2 The disclosures in this condensed interim financial information are presented in accordance with International Accounting Standard 34 "Interim Financial Reporting" and do not contain all the information required for full annual financial statements. Consequently, this condensed interim financial information should be read in conjunction with the financial statements of the Company for the year ended June 30, 2017.
- 2.3 The comparative balance sheet presented in this condensed interim financial information as at December 31, 2017 has been extracted from the audited financial statements of the Company for the year ended June 30, 2017, whereas the comparative profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity have been extracted from the condensed interim financial information for the period ended December 31, 2016. Further, the figures in the condensed interim financial information for the three months period ended December 31, 2016 and December 31, 2017 have not been reviewed by the auditors.
- 2.4 This condensed interim financial information has been presented in Pakistani Rupees, which is the functional currency of the Company. The figures are rounded off to the nearest rupee.



2.5 Basis of measurement

This condensed interim financial information has been prepared under the historical cost convention, except that investment property is stated at revalued amount and investments classified as 'available-for-sale' are marked to market and carried at fair value.

This condensed interim financial information has been prepared following accrual basis of accounting except for cash flow information.

3. ACCOUNTING POLICIES

The accounting policies and methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in preparation of the financial statements of the Company as at and for the year ended June 30, 2017.

4. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of condensed interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. However, actual results may differ from these estimates.

The significant judgments made by management in applying the accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements of the Company for the year ended June 30, 2017.

5. FINANCIAL RISK MANAGEMENT

The Company's financial risk management objectives and policies are consistent with those disclosed in the financial statements of the Company for the year ended June 30, 2017.

Note (Un-audited)

(Audited)

6. CASH AND BANK BALANCES

	31 Decembe 2017	2017
	(R	upees)
Cash in hand	130,000	179
Balances with banks:		
 in current accounts 	12,615,433	56,176,890
 in saving accounts 	6.1 4,457,954	7,388,146
	17,203,387	63,565,215

6.1 Return on these savings accounts is earned at rates ranging from 4% to 5.7% (30 June 2017: 4% to 5.70%) per annum.

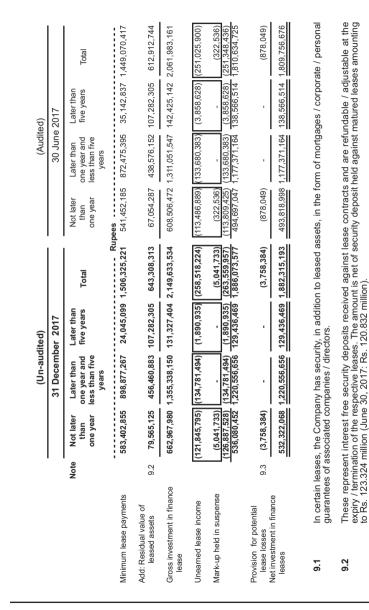
		Note	(Un-audited) 31 December 2017	(Audited) 30 June 2017
			(Rup	pees)
7.	SHORT-TERM INVESTMENTS <u>Available-for-sale</u> Cost 54,300 units of National Investment (Unit) Trust (30 June 2017 : 54,300 units) Revaluation Surplus		1,194,200	1,194,200
	Opening (Deficit) / surplus for the period / year	[3,352,882 (715,131) 2,637,751	2,343,445 1,009,437 3,352,882
Held to maturity Government Securities Market Treasury Bills		-	3,831,951 41,044,992 44,876,943	4,547,082 34,752,666 39,299,748
8.	OTHER RECEIVABLES-NET			
	Lease receivables held under litigation	8.1 3.2 &	28,581,952	28,581,952
	receivable	8.3	<u>5,097,777</u> 33,679,729	<u>4,328,741</u> 32,910,693
	Provision against lease receivables held under litigation Mark-up held in suspense against lease receivables under litigation	on	(25,600,250)	(25,600,250)
			(2,728,847)	(2,728,847)
Provision against insurance premium and other receivable		-	(1,430,692) 3,919,940	(1,430,692) 3,150,904
		-		

8.1 This includes net investment in finance lease for leases terminated by the Company and where litigation has commenced.

8.2 This includes insurance premium receivable from lessees for leased assets insured on their behalf by the Company. These amounts will be recovered either during the lease period or on termination / maturity of the lease contract.

8.3 This includes Rs. 251,075 (June 30, 2017: Rs. 247,500) receivable from an associated company in respect of expenses incurred on its behalf.

9.	NET INVESTMENT IN FINANCE LEASE	(Un-audited) 31 December 2017 (Ruj	(Audited) 30 June 2017 pees)
	Net investment in finance lease Current portion shown under current assets	1,882,315,193 <u>(532,322,068)</u> 1,349,993,125	1,809,756,676 (493,818,998) 1,315,937,678



PGI	Pak-Gulf Leasing <u>Company Limited</u>	Note	(Un-audited)	(Audited)
9.3	Provision for potential lease losses		31 December 2017 (Rupe	30 June 2017 es)
	Balance at beginning of the period / year Charge for the period / year Reversal for the period / year Balance at end of the period / year		878,049 2,880,335 - 3,758,384	878,049 14,743,140 (14,743,140) 878,049
10.	LONG-TERM INVESTMENTS Held to maturity Government Securities Pakistan Investment Bonds Current portion shown under current assets		22,167,307 (15,997,784) 6,169,523	27,167,263 (5,001,865) 22,165,398

These Pakistan Investment Bonds have face value of Rs. 22.050 million (June 30, 2017: Rs. 27.050 million) and will mature between July 18, 2018 to March 26, 2020.

11. INVESTMENT PROPERTY

Opening balance	138,996,000	-
Transferred from operating fixed assets - own use	-	133,848,000
Fair value adjustment	-	5,148,000
	138,996,000	138,996,000

11.1 The carrying value of investment property is the fair value of the property as determined by approved independent valuer M/s. Akbani and Javed Associates as on June 30, 2017 on the basis of market value.

12. PROPERTY, PLANT AND EQUIPMENT

Operating fixed assets - own use Operating fixed assets - Ijarah finance	12.1 12.2	7,301,925 39,362,301 46,664,226	5,586,904 49,364,316 54,951,220
OPERATING FIXED ASSETS - Own Use			

12.1 OPERATING FIXED ASSETS - Own Use

Opening net book value Additions during the period / year - at cost	5,586,904	128,196,046
Leasehold improvements	724,000	704,479
Furniture and fittings	131,050	321,865
Office equipment	2,098,238	
Computer equipment	151,246	262,450
	3,104,534	1,288,794
Revaluation surplus	-	15,444,000
Net book value of disposals during the		, ,
period / year	-	(2,383)
Depreciation for the period / year	(1,389,513)	(5,491,553)
Transferred to investment property	-	(133,848,000)
	(1,389,513)	(123,897,936)
Closing net book value	7,301,925	5,586,904

<u>Ren</u>	Company Limited	Note	(Un-audited) 31 December 2017	(Audited) 30 June 2017
40.0			(Rupe	es)
12.2	OPERATING FIXED ASSETS - Ijarah Finance			
	Opening net book value		49,364,316	79,700,262
	Written down value of disposals during the period / year Depreciation for the period / year		- (10,002,015)	(259,375) (30,076,571)
	Closing net book value	-	<u>(10,002,015)</u> 39,362,301	(30,335,946) 49,364,316
13.	CERTIFICATES OF INVESTMENT			
	Unsecured Opening balance Certificates issued during the period / year Rolled over in the period / year Payments made during the period / year	10.1	404,130,173 181,593,624 (162,083,604) (59,000,000)	264,835,006 462,530,172 (263,044,101) (60,190,904)

13.1 These represent certificates of investment issued by the Company with the permission of Securities and Exchange Commission of Pakistan. The term of these certificates ranges from 3 months to 12 months (June 30, 2017: 3 months to 12 months) and carry mark-up at the rate of 7% to 8% (June 30, 2017: 7.5% to 8%) per annum.

14. SHORT TERM BORROWING

Closing balance

Pak-Gulf Leasing

The Company has arranged short-term running finance facility from various commercial banks amounting to Rs. 380 million (June 30, 2017: Rs. 250 million). The facility carries mark-up at the rate ranging from 3 months KIBOR plus 1.5% to 3 months KIBOR plus 2.5% per annum. The facilities are secured by hypothecation charge over leased assets and lease rentals receivable.

13.1

364.640.193

404.130.173

15. LONG-TERM LOAN

Secured			
Long-term loan	15.1	29,166,665	37,499,999
Current portion shown under current liabilities	15.1	(16,666,668)	(16,666,668)
•		12,499,997	20,833,331

15.1 The Company has arranged long term finance facility from a commercial bank amounting to Rs. 50 million (June 30, 2017: Rs. 50 million). The facility has been obtained for a tenure of three (3) years which is repayable in quarterly instalments by August 16, 2019. It carries markup at the rate of 3 months KIBOR plus 1.5% and is secured by hypothecation charge over specific leased assets and lease rentals receivable.

16. Contingencies & Commitments

16.1 Contingencies

16.1.1 TThe Alternate Corporate Tax charge for the Tax Year 2017, 2016, 2015 and 2014 amounted to Rs. 11.135 million, Rs. 8.702 million, Rs. 9.233 million and Rs. 8.100 million, respectively which is Rs. 9.464 million, Rs. 7.127 million, Rs. 8.005 million and Rs. 7.140 million in excess of the minimum tax payable at Rs. 1.671 million, Rs. 1.575 million, Rs. 1.228 million and Rs. 0.960 million, respectively under section 113 of the Income Tax Ordinance, 2001 (Ordinance).

The Company has filed a Constitutional Petition against the levy and payment of Alternate Corporate Tax (ACT) in the Honorable Sindh High Court and on December 29, 2014 the Honorable Court has issued an order restraining the Federal Board of Revenue (FBR) from taking any coercive action against the Company. Accordingly, payment for only minimum tax has been made. The Company has a strong case and the management is confident that the decision will be in the Company's favor.

16.1.2 The Assistant Commissioner of the Sindh Revenue Board (SRB) vide Order-in-original No. 551 of 2016 dated June 15, 2016 has created a demand amounting to Rs. 3.199 million under Sections 23, 43(2)(3)(6d) and 44 of the Sindh Sales Tax on Services Act, 2011 (the "Act") relating to Tax Years 2012 to 2015. The demand includes Rs. 2.353 million on account of sales tax on Income from Ijarah Operations.

The Company had filed an appeal against the Order under Section 57 of the Sindh Sales Tax on Services Act, 2011 before the Commissioner (Appeals) of the SRB, however Commissioner (Appeals) has not allowed the appeal and instead vide Order-in-Appeal No. 20 of 2017 dated March 01, 2017 has upheld the Order-in-original. The Company has further filed an appeal against the Order(s) under Section 61 of the Sindh Sales Tax on Services Act, 2011 before the Appellate Tribunal of the SRB which is currently in process.

No payment against the unjustified demand created under the Order has been made by the Company. The Company has a strong case and the management is confident that the outcome of the appeal will be in the Company's favor. Accordingly, no provision has been recorded in respect of the matter.

		Note	(Un-audited) 31 December	(Audited) 30 June
16.2	Commitments		2017 (Rupe	2017
16.2.1	Commitments for finance lease	=	36,596,000	156,000,400
16.2.2	Commitments for diminishing musharaka	=		18,330,000

16.2.3 Contractual rentals receivable on Ijarah contracts

This represents the rentals receivable by the Company in respect of Ijarah assets.

	As at 31 December 2017 (Un-audited)					
	Due within 1 year	Due after 1 year but within 5 years	Total			
		Rupees				
Rentals receivable in future	16,137,708	21,739,380	37,877,088			
	Due within 1 year	Due after 1 year but within 5 years	Total			
		Rupees				
Rentals receivable in future	17,270,659	29,808,234	47,078,893			

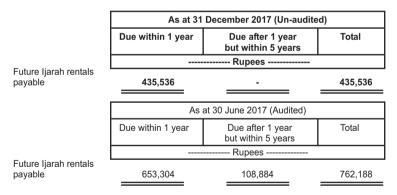
16.2.4 Contractual rentals receivable on Diminishing Musharaka contracts

This represents the rentals receivable by the Company in respect of Diminishing Musharaka contracts.

	As at 31 December 2017 (Un-audited)				
	Due within 1 year	Due after 1 year but within 5 years	Total		
	Rupees				
Rentals receivable in future	4,607,748	20,534,479	25,142,227		
	As at 30 June 2017 (Audited)				
	Due within 1 year	Due after 1 year but within 5 years	Total		
		Rupees			
Rentals receivable in future					

16.2.5 Ijarah rentals payable

This represents the Ijarah rentals payable by the Company in respect of asset acquired under Ijarah arrangement.



Pak-Gulf Leasing Company Limited (Un-audited) Half year ended Quarter ended 31 December 31 December 2017 2016 2017 2016 Rupees 17. INCOME FROM LEASING **OPERATIONS** Finance income on lease contracts 65,949,463 49,143,925 32,091,259 26,464,704 Gain on lease termination 827,467 230,332 568,965 212,671 Income from Ijarah operations 13,948,213 19,257,762 6,716,273 9,097,705 Other income on leases 1.609.910 1.139.600 923.357 747.450 36,522,530 82,335,053 69,771,619 40,299,854 18. ADMINISTRATIVE AND OPERATING EXPENSES Directors' fee 939,998 729,999 689,999 240,000 Salaries, allowances 14,198,213 10.808.247 7.295.198 5.407.064 and benefits Depreciation 11.391.528 19.739.557 5.368.072 9.876.532 Amortisation 21,779 74.901 10.889 37.450 784,954 Office utilities 536,396 411,113 275,469 Legal and professional charges 1,676,734 2.580.447 956.210 1.069.486 332,300 332,300 201,050 201,050 Auditors' remuneration Postage, subscription, printing 1.372.185 699.627 706.258 484.551 and stationary Vehicle running and maintenance 766,799 500,772 314,019 251,821 Office repair and general 566.735 449.540 236.816 201.264 maintenance Workers' Welfare Fund 185,000 555,000 130,000 (70,000)Insurance 558,235 643,872 247,321 146,384 479,643 161,600 479,643 86,800 Advertisement Travelling and conveyance 152.963 126.450 36.351 33.020 Rent on Ijarah finance 326,652 326,652 163,326 163,326 Office rent 1,813,554 1,470,000 906,777 735,000 473,564 605,534 228,020 459.774 Miscelleneous 36,092,793 40,233,937 18,043,219 19,991,834 FINANCE COST 19. Mark-up on: 1,283,270 1,391,544 602,124 906,736 - Long-term loan - Running finance 5,837,749 2,386,513 4,199,762 1,219,427 - Certificates of investment 15,711,626 11,543,009 7,578,073 5,938,371

42,226

45.000

22,919,871

Bank charges

CIB reports charges

47,293

49.370

15,417,729

46,780

29.196

8,140,510

26,877

20,000

12,426,836

		Note	(Un-audited) 31 December 2017	(Un-audited) 31 December 2016
20.	CASH AND CASH EQUIVALENTS Cash and bank balances	0	(Rupee) 17,203,387	s) 28,210,176
	Short term borrowings	6 14	(232,662,285) (215,458,898)	(27,280,232) 929,944

21. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the amount for which an asset could be exchanged, or liability settled, between knowledgeable willing parties in an arm's length transaction. Consequently, differences can arise between carrying values and fair value estimates.

Underlying the definition of fair value is the presumption that the Company is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

Financial assets which are traded in an open market are revalued at the market prices prevailing at the close of trading on the reporting date. The estimated fair value of all other financial assets and liabilities is not considered to be significantly different from book values as the items are either short-term in nature or periodically repriced.

International Financial Reporting Standard (IFRS) 13, "Fair Value Measurement" requires the Company to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1);

- inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices) (level 2); and

- inputs for the asset or liability that are not based on observable market data (unobservable inputs) (level 3).

Investments of the Company carried at fair value are categorised as follows:

	As at 31 December 2017 (Un-audited)				
	Level 1	Level 2	Level 3	Total	
		Rupe	es		
Available-for-sale National Investment Trust units	3,831,951		-	3,831,951	
		As at 30 June 2	017 (Audited)		
	Level 1	Level 2	Level 3	Total	
	Rupees				
Available-for-sale National Investment Trust units	4,547,082			4,547,082	

Transfer between levels of the fair value hierarchy are recognised at the end of the reporting year during which the changes have occurred. During the half year ended December 31, 2017, there were no transfers between level 1 and level 2 fair value measurements and no transfers into or out of level 3 fair value measurements.

22. TRANSACTIONS WITH RELATED PARTIES

The related parties and associated undertakings comprise associated companies, staff retirement funds, Directors and key management personnel. Transactions with related parties and associated undertakings are as under:

	Half year ended 31 December (Un-audited)		
Profit on Certificates of Investment	2017 Ruped 14,098,929	2016 11,238,478	
Encashment of Certificates of Investment issued to Director(s) (with profit)	57,500,000		
Encashment of Certificates of Investment issued to close relative(s) of Director(s) (with profit)		31,800,000	
Certificates of Investment issued / rolled over during the period to Director(s)	95,190,699	119,212,219	
Certificates of Investment issued / rolled over during the period to close relative(s) of Director(s)	66,145,435	68,190,163	
Rental received during the period against finance lease disbursed to associated undertaking(s)	953,952	953,952	
Rental received during the period against finance lease disbursed to Director(s)	568,326	352,674	
Contribution during the period to Provident Fund	278,824	245,671	
Directors' fee	939,998	729,999	
Salary and allowances	2,995,020	2,735,850	

	(Un-audited) 31 December 2017	(Audited) 30 June 2017
Balances outstanding at the period / year end	Kupe	35
Certificates of Investments issued to Director(s)	222,742,577	275,864,097
Certificates of Investments issued to close relative(s) of Director(s)	106,344,546	101,434,853
Accrued mark-up on certificates of investment issued to Director(s)	8,441,127	5,592,492
Accrued mark-up on certificate of investment issued to close relative(s) of Director(s)	3,587,093	4,812,486
Net investment in finance lease	4,392,465	5,884,886
Security deposit (in respect of finance lease)	2,300,450	2,500,700
Prepaid rent to associated undertaking		1,617,000
Security deposit paid to associated undertaking (in respect of rented office and premises)	245,000	245,000

23. SEGMENT INFORMATION

The Company has two primary reporting segments namely, "Finance lease" and "Islamic finance", based on the mode of finance, related risks and returns associated with the segments and reporting of income and expenditure in accordance with the applicable accounting standards as disclosed in Note 2.1. Other operations, which are not deemed by management to be sufficiently significant to disclose as separate items and do not fall into the above segment categories, are reported under "Others".

	31 December 2017 (Un-audited)			
	Rupees			
Segment analysis for the half year ended 31 December 2017 (Un-audited)	Finance Lease	Islamic Finance	Others	Total
Segment revenue Administrative and	68,386,840	13,948,900	7,072,795	89,408,535
operating expense	17,243,150	11,121,020	1,960,656	30,324,826
Segment result	51,143,690	2,827,880	5,112,139	59,083,709
Provision for Workers' Welfare Fund Unallocated expenses Result from operating				(550,000) (8,098,302)
activities				50,435,407
Finance cost				(22,919,871)
Provision for taxation				(24,668,957)
Profit for the period				2,846,579

	31 December 2017 (Un-audited)			
	Rupees			
	Finance Lease	Islamic Finance	e Others	Total
Segment assets and liabilities				
as at 31 December 2017				
(Un-audited)				
Segment assets	1,885,140,058	60,050,260	222,411,170	2,167,601,488
Unallocated assets				12,604,414
Total assets				2,180,205,902
Segment liabilities	657 300 1//	11,948,532	3,158,679	672 506 355
	657,399,144	11,940,332	3,130,079	672,506,355
Unallocated liabilites				848,638,359
Total liabilites				1,521,144,714
Other information for the				
half year 31 December 2017				
(Un-audited)				
Depreciation	-	10,002,015		10,002,015
Unallocated capital expenditure				3,104,534
Unallocated depreciation				1,389,513
	31	December 207	16 (Un-audited	(t
		Rupe	es	
	Finance Lease	Islamic Finance	Others	Total
Segment analysis for the				
half year ended 31 December				
2016 (Un-audited)				
Segment revenue	50,516,857	19,272,103	6,641,979	76,430,939
Administrative and				
operating expense	25,653,127	16,616,890	4,802,914	47,072,931
Segment result	24,863,730	2,655,213	1,839,065	29,358,008
Provision for Workers'				
Welfare Fund				(130,000)
Unallocated expenses				(7,774,146)
Result from operating				´
activities				21,453,862
Finance cost				(15,417,729)
Provision for taxation				(1,272,534)
Profit for the period				
r tolit lor the period				4,763,599

	30 June 2017 (Audited)			
		Rupees		
Segment assets and liabilities as at 30 June 2017 (Audited)	Finance Lease	Islamic Finance	Others	Total
Segment assets	1,811,426,664	51,368,615	216,245,912	2,079,041,191
Unallocated assets Total assets				72,220,146 2,151,261,337
Segment liabilities	623,540,843	14,772,354	7,677,591	645,990,788
Unallocated liabilites Total liabilites				829,313,459 1,475,304,247
	31 December 2016 (Un-audited)			
	Rupees			
Other information for the half year ended 31 December 2016 (Un-audited)				
Depreciation	-	15,459,843	3,088,800	18,548,643
Unallocated capital expenditure				683,000
Unallocated depreciation				1,190,914

24. GENERAL

This condensed interim financial information was authorised for issue on 26 February 2018 by the Board of Directors of the Company.





Key features:

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